ELEVATOR PITCH

Epicor Advanced Requisitions Management is an online workflow and purchase requisition tool enabling organizations to gain visibility and control over their procurement spending, and reducing overall purchasing costs.

SUPPORTING STATEMENTS

Epicor ARM enables organizations to gain information on their spending which supports them to negotiate bulk purchase discounts from vendors, assign preferred vendors for particular products, set the right spend limits for individuals and assign the chain of authority for approving purchase orders. Epicor ARM is fully automated and improves communication and efficiency across the supply chain.

With features like automatic email notifications and rules based auto approval the amount of effort required both internally and from vendors is reduced. Some of the greatest savings can be made when an organization uses their purchasing information to negotiate discounts with their vendors.

Strengths

- Reduce Purchasing costs and effort
- Decommission external or paper-based systems for managing purchasing and stock transfers
- Maintain budgetary controls
- Improve communication internally and with vendors
- Gain visibility of who is purchasing what from whom
- Gain the right information to negotiate discounts with vendors
- Assign Preferred Suppliers or default Supply Locations
- Process fewer invoices reducing Admin overhead
- Low TCO

WHY IT'S IMPORTANT

Keeping tight control over capital and operational expenditure is a critical priority for any organization.

Epicor Advanced Requisitions Management is an online requisition management and workflow solution that has been designed to deliver full-cycle procurement functionality securely to staff'sdesktops through their web browser. Be it for their own location, or centrally across multiple locations, Advanced Requisitions Management allows staff to requisition miscellaneous and non-inventory items, such as stationery, services, furniture & equipment, as well as inventory items.

Advanced Requisitions Management uses a catalog of approved vendors and items, optionally including both stocked and non-inventory products and services, and utilizes a live online integration to Epicor Financials and Distribution.

PAIN POINTS & VALUE PROPOSITION

Not having visibility over spending can lead to over stocking of inventory items (leaving capital on the 'shelf'), purchasing the same item from various vendors all at different prices, ordering the wrong item, allocating spending to the incorrect GL code.

Not having an automated workflow and approvals chain can lead to delays in approvals, the holding back of an entire PO because of only one line item, exceeding spend limits, ordering the wrong items, going over budget, having an unauthorized person approve an order. The flow-on effect of these inefficiencies go right through the supply chain to the customer.

LICENSING & PRICING

- Advanced Requisition Management (ARM) Server License: Includes 10 Named Users
- ARM Additional Users
- Additional Modules (Additive, per named-user): ARM Transfer Module, ARM RFQ Module, ARM External Integration Suite, AP Workflow

AVAILABILITY

Enterprise 7.4 SP8, Epicor 9, Epicor 10, Epicor Kinetic

PRE-REQUISITES

ARM requirements:

Epicor:

- Currently, ARM requires either:
  1. All three of; Shipping/Receiving, Inventory Management (E9, ERP 10) & Purchasing Management modules, or;
  2. ARM AP Workflow Module

Clients:

- Intel Core i3 (or dual-core equivalent) based PC, minimum 4GB (8GB recommended) memory, Microsoft Internet Explorer 11 (or later) Google Chrome, Mozilla Firefox or Apple Safari.

Server:

- Microsoft Windows Server 2008 R2 (operating system),
- Microsoft Internet Information Server (IIS) 7.0

	ARM	Epicor
Highly configurable, multi-dimensional approval trees, all able to work in parallel	✓	
Staged email notifications for approvers, and live status updates for requestors	✓	
Approve requisitions directly from email	✓	
Real-time budget visibility	✓	✓
Default requisition lines to preferred vendors.	✓	✓
Configurable 'User Roles' determine the level of access and security for each named user	✓	✓
Powerful requisition search & retrieval capability	✓	
Request from parts in Epicors inventory, or create your own items within ARM	✓	
Dashboard gives the user an instant snapshot of tasks to be completed	✓	
Quickly and easily purchase to jobs and projects	✓	
Easily copy requisitions, or begin a new requisition from a Template	✓	
Automatic delegation to cater for planned and unplanned absences	✓	
Automatically generate new requisitions on a time-based schedule	✓	
Advanced support for Blanket Orders	✓	
Attach notes and documents to requisitions, which integrate into Epicor	✓	✓
Review or Reject individual lines without rejecting the entire requisition	✓	
Automatic defaulting of GL Account code for non-catalogue items	✓	✓
Create requisitions against miscellaneous Vendors	✓	✓
Receive Purchase Orders partially, completely or even in batches	✓	✓
Automatically create Purchase Orders upon approval, or generate them manually	✓	
Request from multiple vendors, locations and companies - all on the same document	✓	

- Access to an SMTP Server
- SQL Server 2008 R2 or higher.
- Intel Core i5 (or equivalent) based PC, minimum 4GB (8GB recommended) memory. Hard Disk: 500 MB free for application components, 2GB free for database

Mobile Device:

- Recommended latest versions of Safari (iOS), Edge (Windows), Google Chrome (Android, iOS, Windows) and/or Mozilla Firefox (Android, iOS, Windows)

TARGET MARKET

- Potentially, any Epicor Customer

SUCCESS STORIES

- Ballarat Health Services (Health)
- The Resource Center (Distribution)

COMPETITION

Zycus, Paramount Workplace, Coupa, SAP SRM, SAP Ariba, TradeGecko, Oracle Fusion Procurement, Procurify, Precoro, MS Dynamics.

CONTACT

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BUSINESS SOLUTIONS

EPICOR