

AR Automation That Works as Hard as You Do

Lower your DSO (Days Sales Outstanding). Increase your working capital. Free up staff for more strategic value-add initiatives.

Changing how AR works with customers so they can get cash easier and faster.

With award-winning Lockstep, you can collect more cash with less effort and dramatically reduce your DSO and increase working capital. Lockstep provides automated customer communications, customer self-service, and collections activity management that makes your bank balance bigger.

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Vandelay Industries	Collections Success f	or May 2020		Lash Syre Carol	significant growth over the past 7 years	s. We
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Why automate your AR collection processes?

Outlook and Excel aren't designed to improve AR collections productivity. Outlook and Excel means manual communications and data entry. That means you don't have the necessary automation, customer self-service, or visibility to improve your AR operations.



About Lockstep, recognized as a major player in the IDC MarketScape: AR Automation Software Report, Gartner Market Place Guide and a Tech Titan Award winner; helps you get paid faster. Lockstep Collect customers see an average 20x ROI by investing in collections automation improving cash flow by 31% or more. For more information please visit: www.lockstep.io.

Lockstep.io



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What an AR automaton solution should include:



Automated Communications

Engage your customers across their preferred channels and set automated reminders as invoices become due.



Customer Self-Service

Provide convenient options for customers through built-in escalation management and convenience online payment options.



Activity Management

Automate administrative tasks and reporting to focus your team on top priorities with next best activity and goal management.



Cash Application

Process more payments, reduce unapplied cash, and free-up customer credit lines to keep orders, sales, and cash flowing.



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Forecasting and Reporting

Provide key stakeholders with visibility into cash flow and DSO with custom reports and automated distribution.

Our DSOs are down, and we have beaten our collections targets for two quarters in a row. I attribute that to ramping up on Lockstep Collect and it's automation.

– Bridget Santagate, AR and Collections Manager, Cantata Health

Ready to Increase your ROI by 20x? Contact Sales@lockstep.io